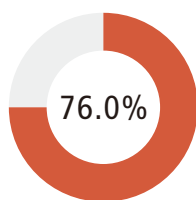


## MEDICEO PALTAC AT A GLANCE

- ◆ Mediceo Paltac is Japan's first multi-channel wholesaler covering prescription pharmaceuticals, over-the-counter pharmaceuticals, cosmetics and other products.
- ◆ Healthcare system reform, separation of prescription and dispensing and the trend toward self-medication have increased Mediceo Paltac's importance as an intermediary between dispensing pharmacies and prescribers.
- ◆ Mediceo Paltac's customer-oriented approach based on national scale and sophisticated information technologies helps customers and suppliers manage inventories efficiently and lower costs.
- ◆ Ongoing programs to raise efficiency through innovation support Mediceo Paltac's industry leadership and ability to generate shareholder value.

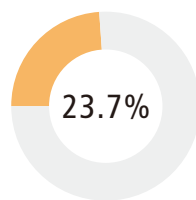
### Prescription Pharmaceutical Wholesale Business



#### Wholesale distribution of prescription pharmaceuticals, medical equipment, etc.

- Sales of the Prescription Pharmaceutical Wholesale Business totaled ¥1,714,188 million (a 4.1 percent increase compared with the previous fiscal year).
- More aggressive sales of new products and lifestyle disease drugs was a major area of focus.
- Unique approaches for strengthening relationships with customers included holding training seminars and providing information tools for dispensing pharmacies.

### Cosmetics, Daily Necessities and OTC Pharmaceutical Wholesale Business



#### Wholesale distribution of cosmetics, daily necessities, soap, detergents, over-the-counter pharmaceuticals, etc.

- Sales of the Cosmetics, Daily Necessities and OTC Pharmaceutical Wholesale Business were ¥535,948 million (a 4.0 percent increase compared with the previous fiscal year).
- Paltac built a large-scale, high-tech distribution center (RDC Sakai) in the city of Sakai, which began operating in May 2007, with the aim of providing highly advanced and efficient distribution functions.