

The Mediceo Paltac Group's customer-oriented business model creates an environment for supporting growth and evolves logistics that start with the customer, giving rise to new value that enriches people's lives.

Bright

#1 in sales and earnings in our industry

The Mediceo Paltac Group leads wholesale pharmaceutical distribution in Japan through innovation and is evolving into Japan's leading distributor in health and beauty care.

OTC pharmaceuticals, cosmetics and daily necessities account for approximately 10 percent of net sales and are projected to generate profitable growth because of deregulation and changing channels.

more than

¥2 trillion

in net sales and growing

23.4%

share of the prescription pharmaceutical distribution market, leading the industry

Mediceo Paltac holds the highest share of Japan's market for wholesale prescription pharmaceuticals, which account for approximately 90 percent of the Group's net sales.

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FORWARD-LOOKING STATEMENTS

This annual report contains forward-looking statements regarding Mediceo Paltac Holdings Co., Ltd.'s plans, outlook, strategies and results for the future. All forward-looking statements are based on judgements derived from information available about the Company at the time of publication.

Certain risks and uncertainties could cause the Company's actual results to differ materially from any projections presented in this report. These risks and uncertainties include, but are not limited to, the economic circumstances surrounding the Company's business; competitive pressures; related laws and regulations; product development programs; and changes in exchange rates.

and Energetic

Management PHILOSOPHY

Contributing to people's **health** and the advancement of **society** through **creation** of **value** in **distribution**

Management POLICY

Create a **vitalized** corporate culture to make the Mediceo Paltac Group **trusted** by society.

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Raise **shareholder value** and ensure thorough legal **compliance**.

Faithfully create a **free** and **open-minded** corporate culture and train **creative** personnel.

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